

Roberto Cangialosi

Operations & Program Manager | Innovation & Digital Transformation Specialist

Barcelona, Spain | Native Italian | English C1 | Spanish Conversational

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Operations and program manager with 4+ years running cross functional programs at the intersection of technology and global fashion, retail and luxury brands, including Luxottica, Ferragamo, Moncler, Loro Piana, Aspesi and Gruppo Florence. Built and ran an always on startup program with a portfolio of up to 12 companies, managed pilot projects worth up to 70K each, and designed the internal tooling that made both repeatable. Led teams of up to 10 people across corporate and startup sides, and delivered activations in San Francisco, New York, Dubai, Paris and Milan. Founder mindset, hands on builder.

WORK EXPERIENCE

Innovation & Operations Consultant, Limitless Innovation

Dubai, Milan, Barcelona | March 2023 - Present

Day-to-day: project management across client and vendor teams; scouting and qualification of technology solutions matching client needs; executive stakeholder management, advising C-levels throughout project delivery; design and facilitation of international workshops at client HQs; internal process improvement through AI-based tools.

- Led 5 solutions end-to-end from PoC to full rollout as PMO, coordinating brand IT, business owners and vendor teams across store networks and corporate functions
- Delivered 10+ corporate-startup pilots and PoCs valued €10K-70K each, achieving a 50% go-decision rate
- Managed a rolling portfolio of up to 12 scale-ups in an always-on acceleration program at €40K annual ticket, owning commercial proposals and closing new members
- Mapped and redesigned internal processes across brand and startup organisations, translating operational gaps into solution requirements and implementation roadmaps
- Led cross-functional teams of up to 10 people per project and a direct team of 4 within the startup division
- Advised C-level executives on technology adoption and startup selection, and early-stage founders on go-to-market, pricing, commercial proposals and product UX
- Designed an AI scouting assistant querying 5,000+ technology providers via natural language, screening 300+ startups and scale-ups against brand-specific criteria and converting the pipeline into 10+ live pilots
- Built and ran the C-Level Advisors Club, a 50-member CXO community across 30+ global fashion and luxury brands
- Directed 12 international company events including during VivaTech Paris, Gitex Dubai, NRF New York and Milan Fashion Week, managing internal staff and external crews on site

Founder, VivoGreen

Palermo | 2023

- Founded a digital platform for residential photovoltaic quotes, owning product, brand and go-to-market
- Managed a remote design and development team from concept to working MVP within three months
- Ran four months of paid acquisition testing; closed the project after failing to reach product-market fit

Junior PMO, Zulla (acquired by Contents.ai) - Marketing tech SaaS

Milan | Aug 2022 - Dec 2022

- Drove 3,000 new platform signups through an organic micro-influencer campaign with zero paid media spend
- Built and managed the product's user community, owning engagement and feedback loop to product team
- Ran A/B tests on new acquisition segments
- Built KPI dashboards on product usage and campaign performance to inform feature prioritization

Junior PMO intern, Think Fwd Group

Milano | Mar 2022 - Aug 2022

- Managed relationships with startups in the portfolio, running 1:1 check-ins to review KPIs, milestones and action items
- Conducted targeted market and startup research to identify and qualify companies aligned with program and client objectives
- Implemented process improvements and managed the relationships within the startups, stakeholders and business angel

OTHER PROJECTS

Born in Monge - Founder: Independent Mediterranean streetwear project; led product design, production sourcing and brand communication

AboutBiz - Founder: Social-first community on business storytelling and startups; led content strategy, branding and social media presence

The Innovation Playbook - Creator: Notion-based knowledge base on innovation tools, frameworks and resources used in projects

EDUCATION

MSc in Management | University of Bologna

Graduated 110 cum laude / 110 | Thesis: European funds for startups and SMEs

BSc in Economics and Business Administration | University of Palermo

Thesis: Startup Idea Validation

CERTIFICATIONS

Google AI Professional - Google

Claude 101 - Anthropic

Google Project Management - Google

Blockchain & Digital Assets - MasterZ

Luxury business fundamentals - Inside LVMH Program

Lean Six Sigma Certificate - Six Sigma Academy Amsterdam

Accelera con Amazon Bootcamp - Amazon

SKILLS

Operations & Leadership: Business Operations, Process Design & Optimization, Program & Project Management, Cross-functional Leadership, Team Leadership, Stakeholder Management, Vendor & Partner Management, OKR & KPI Management, Budget Ownership

Innovation & Venture: Startup Scouting & Evaluation, Pilot & PoC Management, Open Innovation, Corporate-Startup Collaboration, Venture Building, Commercial Proposals

Tools & Automation: AI Tools (Claude, ChatGPT, Gemini, Perplexity, Lovable), No-code Automation (n8n), Notion, Jira, ClickUp, Miro, Google Workspace